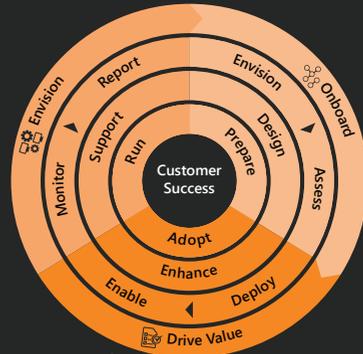# Microsoft FastTrack for Teams

The Microsoft FastTrack for Microsoft Teams is a comprehensive guide and tool-set for implementing and managing a reliable, cost-effective communications service based on Microsoft Teams. It covers the entire customer life-cycle, including **planning**, **delivery**, **adoption**, **operations** and **migrations**. It's a multi-faceted approach to the successful deployment of and migration to Microsoft Teams, incorporating four key elements that have customer success firmly at the centre.

MICROSOFT TEAMS.

THE HUB FOR TEAMWORK IN OFFICE 365.

Using FastTrack to ensure quality

We use core aspects from the FastTrack Guidance for Microsoft Teams to help ensure all deployments meet with Microsoft's stringent best practices and procedures. Leveraging our unique Experience Workshops as part of the envisioning process, providing a collaborative platform to discover your communication aspirations and ensure CloudSTEP for Microsoft Teams is the right communication and collaboration solution for your organisation.

Envision · Report · Support · Run · Monitor · Envision · Onboard · Design · Prepare · Assess · Adopt · Enhance · Enable · Deploy · Drive Value · Customer Success

CLOUDSTEP Phase FOR MICROSOFT TEAMS	Outcomes	Activities
Envision	› Phone System Architecture Workshop › Create Vision and Scope › Discovery Workshop	› CloudSTEP Technical Design › Nexus Experience Workshop › Network Readiness Assessment
Onboard	› Deployment Guidance Workshop › Pilot Planning › Finalise Engagement	› Nexus Deployment Track › CloudSTEP A & A › CloudSTEP Quality Review
Drive Value	› Educate Operational Team › Measure Key Success Indicators › Operational Guidance	› Nexus CloudSTEP Training › UC Assurance › Nexus Experience Workshop

Why Nexus?

We've been developing, deploying and supporting solutions built on Microsoft technologies since 1998.

We're passionate about delivering first class communications solutions using Microsoft collaboration platforms. We have extensive expertise with Microsoft Teams, Skype for Business, and Office 365. Delivering teamworking and collaboration solutions and services across Europe to all industry sectors.

We've deployed over

42,500

Teams / Skype for Business seats.

Microsoft Partner | Gold Communications

Microsoft

CLOUDSTEP FOR MICROSOFT TEAMS

neXus | YOUR IT EXPERTS

UC/IC Complexity, meet CloudSTEP simplicity

Move to Microsoft Teams with confidence using Nexus CloudSTEP. Based on the Microsoft FastTrack framework it provides an extensive guide and tool-set for implementing and managing Microsoft Teams communication solutions. It covers the entire client life-cycle, including planning, delivery, adoption, operations and migrations. Our multi-faceted approach ensures we deliver successful deployments of and migrations to Microsoft Teams.

How CloudSTEP for Microsoft Teams Works

We use core features from the Microsoft FastTrack framework to help ensure all deployments meet with Microsoft's stringent best practices and procedures. Our experience workshops extend the frameworks envisioning stage, they provide a collaborative platform to help you discover your teamworking and communication goals. Our workshops ensure Microsoft Teams is the right collaboration and communication solution for your organisation.

① Understanding your current situation and future goals

Our Unified Communications engineers work with you to carry out in-depth discovery and envisioning exercises, ensuring your steps to cloud communication and collaboration are smooth and meet with your digital transformation strategy.

② A smooth journey to communication and collaboration

We'll be on hand every step of the way during your transition, providing a comprehensive plan for each milestone. From deployment and configuration to project management and training we'll provide a complete roadmap for entire delivery process.

③ Class leading proactive support for Unified Communications

If you don't have the knowledge or resources internally to support Microsoft Teams, don't panic. CloudSTEP gives you access to UC Assurance, our leading Unified Communications support service. With a **one hour** Service Level Agreement (SLA), we'll maintain and support your vital communication systems.

UC ASSURANCE

④ Simple and cost effective

Our simple pricing approach allows you to add handsets to your per user monthly cost through our leasing scheme with Polycom. This means you'll get reduced capital expenditure and predictable monthly costs.

Nexus CloudSTEP for Teams provides a complete end-to-end solution for teamworking and collaboration using Microsoft Teams.

What does CloudSTEP offer?

CloudSTEP is our Unified communication solution based on Microsoft Teams. CloudSTEP provides an complete end-to-end solution for for **small**, **medium** and **enterprise** organisation who are looking to utilise a cloud hosted collaboration and voice solution.

It's a complete service that caters for every project milestone, from initial planning, network assessments, implementation, number porting and training. We assist and guide you every step of the way and not only provide a complete delivery solution but also act as a first port of call for support, offering an interface between you and the Microsoft Cloud.

So how do we get you there? We use Nexus Experience Workshops to clearly define your requirements, we implement a completely in the cloud voice and collaboration solution with no requirement for equipment to be retained on your premises other than the handsets or headsets you choose. If you're looking to reduce capital expenditure we offer a range of leasing options for selected Polycom and Jabra handsets and headsets certified for Microsoft Teams.

Microsoft Teams → Office 365 → Public Switched Telephone Network

Your organisations handsets will connect directly to Microsoft Teams, part of Microsoft Office 365. This allows you to remove all your existing on-premises telephony hardware along with any existing telephone lines, your telephone numbers will reside in the Microsoft Cloud.

What are the benefits?

You not only gain access to feature rich telephone system but in addition an entire Unified Communications platform. This includes instant messaging, video conferencing, screen and data sharing and telephone conferences.

How is it billed?

CloudSTEP is billed on a per user, per month basis. This includes a subscription to Microsoft Teams. It also includes a domestic calling plan which provides you with telephone minutes for calling. In addition, you can optionally add a handset or headset to each user's monthly fee.

Can we migrate from our current system?

If you already have a telephone system or PBX, we can easily migrate you and your existing business telephone numbers to Microsoft Teams. In addition, we can move extensions, telephone conferencing numbers and voicemail.

Have existing Office 365 licensing?

If you already have an Office 365 subscription you're in great shape to get deployed quickly. We'll assist you in selecting the most cost affective licensing to leverage CloudSTEP and we'll do all the configuration for you. So if it's E1, E3 or E5 licensing you currently have it won't hold you back.